

PRINCIPLES OF MANAGEMENT

PRACTICAL CLASSES

2025/2026

Agenda



- Mission and Values
 - Examples
- Generative Al
 - Practical Approach
 - Exercises
- Group assignment
 - Group mission and values



MISSION & VALUES

Mission and Values



Organizations:

Mcdonalds - https://corporate.mcdonalds.com/corpmcd/our-company/who-we-are/our-values.html

Ericsson - https://www.ericsson.com/en/about-us/our-purpose

Paypal - https://about.pypl.com/who-we-are/mission-vision-values/default.aspx

Mission, Vision and Values



Universities:

ISEG - https://www.iseg.ulisboa.pt/en/about/mission-vision/

NOVA SBE - https://www.novasbe.unl.pt/en/about-us/our-mission

ISCTE - https://www.iscte-iul.pt/conteudos/iscte/about-us/542/mission-and-vision



GENERATIVE AI

Generative AlWhy and for What?



- Support Study & Research
 - Summarize documents;
 - Drafting paper structure;
 - Review writing;
 - **–** ...
- Personalized Learning
 - Ask assistant to act as a tutor;
 - Ask for definitions in simple terms;
 - **–** ...
- Act as a classmate
 - Share challenges and discuss solutions;
 - **—** ...

Generative Al Tools





https://chatgpt.com/



https://copilot.microsoft.com/



https://gemini.google.com/app

Exercise 1



You are part of a team which is setting up a new telecommunications company. Your first challenge is to define the mission & values for this new player in the market.

- With the support of a GenAl tool define the mission & values for this new company.
 - Example of a possible prompt: "Given the existing competitors in the telecommunication market and their missions and values if I want to be a new player in that market what could be my values and mission to signal a different identity?"
- Analise the result and decide on what and how to improve the first solution based on their critical assessment of that solution.
 - for example: the solution probably implied a very costly operation, etc.). Some iteration using the same or other AI tools could be interesting.
- 3. Present the outcome & explain the process followed to achieve that result

15:00



Exercise 1

You are part of a team which is setting up a new telecommunications company. Your first challenge is to define the mission & values for this new player in the market.

- With the support of a GenAl tool define the mission & values for this new company.
 - Example of a possible prompt: "Given the existing competitors in the telecommunication market and their missions and values if I want to be a new player in that market what could be my values and mission to signal a different identity?"
- 2. Analise the result and decide on what and how to improve the first solution based on their critical assessment of that solution.
 - for example: the solution probably implied a very costly operation, etc.). Some iteration using the same or other AI tools could be interesting.
- 3. Present the outcome & explain the process followed to achieve that result

Exercise 2



You are part of a team which is setting up a new telecommunications company. Your second challenge is to prepare a short press release to announce the launch of the new company

- 1. With the support of a GenAl tool define the structure for the press release.
- 2. Write in our own words a short press release.
- 3. Ask the GenAl tool to revise your press release to ensure it is proper written for traditional media.
- Ask again the GenAl tool to revise your press release, now to ensure it is properly written for digital media.

Exercise 2



You are part of a team which is setting up a new telecommunications company. Your second challenge is to prepare a short press release to announce the launch of the new company

- 1. With the support of a GenAl tool define the structure for the press release.
- 2. Write in our own words a short press release.
- 3. Ask the GenAl tool to revise your press release to ensure it is proper written for traditional media.
- Ask again the GenAl tool to revise your press release, now to ensure it is properly written for digital media.

15:00